

01. Company Overview

Knowledge Computers is the largest supplier of used Cisco equipment in all of Canada. With secondary offices in the United States and Singapore, we are recognized as a global leader in network equipment supply. As a world class reseller of Used Cisco, Fortinet, Extreme and Juniper networking products, we are positioned to offer a true end to end hardware solution at the lowest possible price point.

Established in 1981, we have given our customers such confidence in our service that we have been able to continuously serve the IT industry successfully for many years. Through our extensive distribution network, we have been providing unparalleled service to IT professionals for 30 years. These include fortune 500 companies, fellow resellers, ISP and Telco service providers, and many others.

Brands we deal We provide New and Refurbished CISCO, JUNIPER, FORTINET, HP, SUN, IBM, Nortel, Foundry and other leading network and server products. We also offer a full range of Cisco study labs. These packages are ideal for IT Professionals working to get certified in CCNA, CCNP, CCSP, CCVP, CCIE.

Quality & Warranty We offer new and high quality refurbished equipment to suit any budget. As a customer-centric organization, no one will work harder to exceed your expectations. Knowledge Computers provides a standard 12 month warranty, with optional coverage on networking products and servers up to 5 years. We also offer a lifetime warranty on Cisco memory, cables and GBICS.



Knowledge Computers, Your Reliable networkhardware supplier.

We trade, sell and buy refurbished or used Cisco, Juniper, and Fortinet equipment as well as HP, IBM and SUN servers. We provide the highest quality, strongest warranties, fastest delivery, and you SAVE up to 95%

02. Company History

Corporate HQ - Vancouver Island BC, Canada

Established in 1981, Knowledge Computers has grown to become the largest stocking supplier of Refurb/Used Cisco in all of Canada. With our Corporate Office located on beautiful Vancouver island in Western Canada and with secondary offices in Toronto and Montreal, we continue to grow as a domestic leader in network equipment supply. Our distribution facilities stock thousands of routers, switches, servers and other network components to ensure immediate access for IT departments in the markets we serve.



2003: South East Asia - Singapore

We opened this office to serve the South East Asian markets to offer Low Cost Refurb/Used solutions alternative that enable huge savings over that of new equipment offerings. Within few short years of our inception, we had emerged as one of the strongest suppliers in this region and nearby markets. Our initiatives in providing Reliable and Low cost maintenance services have benefited leading companies to save BIG on their IT Equipment and maintenance services.

2004: United States - Minneapolis

This Midwest distribution facility opened in 2004 and has positioned us to deliver quality tested equipment to all reaches inside the United States. It has quickly grown to serve local, national and international customer needs on a large scale. With continued growth and recent expansion into the local service integration and recycle markets, we continue to lead companies to fresh new cost saving alternatives that keep them competitive.

03. Why Choose us

Top 10 reasons to buy network equipment from us

1 Expertise and Reach

Over 29 Years experience in cutting edge technologies serving our customers in more than 88 Countries through our Global presence in Canada, US and Singapore.

2 Quality

Brand New and Highest quality refurbished equipment to suit your realistic budget. As a customer centric organization, we always try our best to exceed your expectations in both the product and service we offer.

3 Stock Position and Same day shipment

We stock Thousands of Network Hardware and servers to serve you with Zero lead time. Our stock includes rare Network and server products which are longer produced and if it is not available we can source them with the minimum lead time. We can help you to get the Cost/Time effective shipping options through our trusted Logistics Partners.

4 Brands we deal

We provide New and Refurbished Cisco, Juniper, Fortinet, Extreme, Sun, HP, IBM and other leading Network and server products.

5 Pricing & Saving

Savings of up to 98% on Manufacturer List Price helping you to extend your budget and save our planet from Land filling.

6 Testing and Tech Support

Highly Certified Technicians which includes CCIE, CCNP, CCSE, and CCNA test every product thoroughly before shipment. Our technical team is available 24 x 7 x 5 to provide you guidance.

7 Maintenance

Very Strong Third Party Maintenance options providing substantial savings and flexibility over manufacturer maintenance programs.

8 Warranty

Options from Standard 12 Months to 5 Years on all Networking products and Servers; Lifetime warranty on Cisco Memory and GBICS.

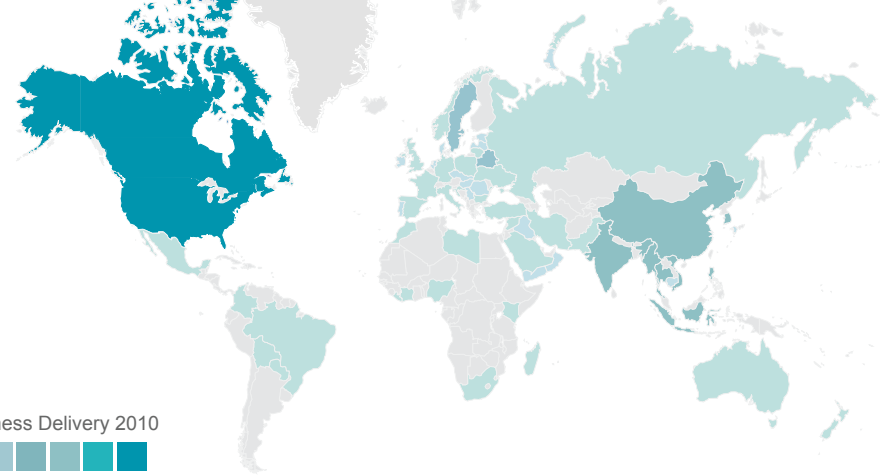
9 Rental & Leasing

Highly competitive Rental option to provide you substantial savings tailored to suit your needs.

10 Cisco Study Kits

Specializing in Cisco Study Kits for CCNA CCNP CCSP CCVP and CCIE Students.

04. Products Overview



⦿ Cisco Network Equipment

Discount: up to 95% **Warranty:** 1 year

Products: We stock full range of New and Refurb-Used cisco products which includes Application Networking Services, Interfaces and Modules, IP Telephony, Network Management, Routers, Security, Switches, Universal Gateways and Access Serviers, Wireless, Memory, Rack mount kits, cables and End of sale products.

⦿ Juniper Network Equipment

Discount: up to 95% **Warranty:** 1 year

Products: We stock full range of New and Refub-Used Juniper products which includes Application Acceleration, Network Management, Routing, Security, Software, Switching, Wireless products and End of Sale products

⦿ Cisco Study Kits

Discount: up to 95% **Warranty:** 1 year

Products: We have bundled many of the network devices needed to study and get certified as CCNA/CCDA CCNP/CCSP/CCVP/CCIE at substantial discount against the manufacturer list price.

⦿ Fortinet Network Equipment

Discount: From 10% -30% **Warranty:** 1 year

Products: Knowledge Computers Inc. is a proud Gold partner of Fortinet. We stock full range of New and Refurb-Used Fortinet products which includes FortiGate, FortiAnalyzer, FortiManager, FortiMail, FortiWeb, FortiClient, FortiDB, FortiScan, FortiCarrier, Modules and Fortiswitch platforms and End of sale products.

⦿ Business Server & Network Hardware

Discount: up to 80% **Warranty:** 1 year

Products: We stock full range of New and Refurb/Used HP Server, Switches, IBM and SUN Servers, Nortel network, Foundry.

05. Services Overview

We continue to deliver the fastest hardware replacement model on the widest range of products. With our immediate access to over 50 million USD worth of spares from stock in Canada, Singapore and United States, we can provide affordable coverage options that will generate immediate savings. Our maintenance services typically include live telephone support (varying Monday – Friday to 24 x 7 services), spare replacement agreements and repair packages. Call or email your Knowledge Computers representative to learn more about **KC- SMART-Pac** network care services.

Network Equipment Leasing Options

Knowledge Computers has flexible leasing options for any requirement. We work with you to identify the best cost effective solution, which will result in lowest payments backed by our industry best warranty to cover your complete lease term.

Benefits of Leasing with Knowledge Computers

Knowledge Computers can design the best solution for you in regards to your lease, whether it be lower payments, longer term, lowest buy-out or annual upgrade options to current technologies. We can custom design a lease for your needs. Leasing gives you all the benefits of having the equipment needed to grow your business, but without the upfront capital expense required for outright purchase.

Network Equipment Rentals

Knowledge Computers provides a wide range of options for rentals. From short term rentals, to long term leases we've got a flexible solution to best fit your needs. Whether you need to rent equipment for one week or six months, Knowledge Computers has a flexible solution for you at great price.

Whether you'd like to test a system before investing in a purchase, or require a remote lab for training purposes, Knowledge Computers can design a solution for your requirements. If you determine that you would like to purchase the equipment you are currently renting, we will issue rental credit to help position you into the equipment.

Benefits of renting from Knowledge Computers

- No large capital expense
- Current technology solution
- May avoid budget constraints for projects

Knowledge Computers

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